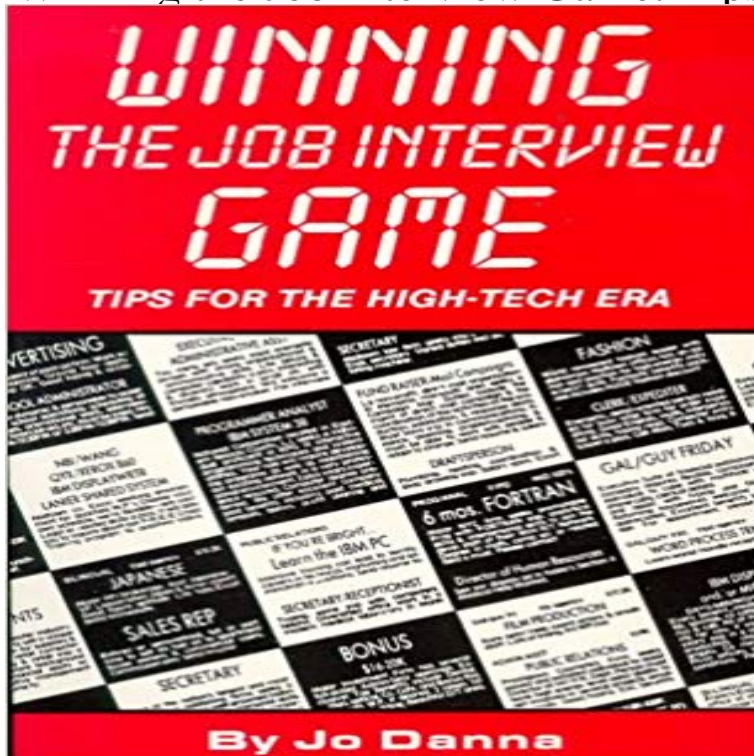


## Winning the Job Interview Game: Tips for the High Tech Era



As employers face increasing global competition, they are not only adopting new technology and management styles, they're also looking for workers with compatible personality and mental characteristics. It's no longer simply what you can do that counts; it's also how well you fit in with the culture of the company and its goals. In the chapters, *What Do Employers Want?* and *Organizational Style*, new hiring criteria are described in detail (i.e., ability to work in teams, willingness to learn new tasks, ability to adapt to rapid changes in procedures and technology, creativity). The chapter, *Ways to Boost Your Self-Confidence*, describes cognitive self-therapy techniques which really work. Twelve pages of interview questions provide additional moral support. Another chapter helps the job applicant bring into focus his/her strengths and weaknesses before facing the firing line of interviewer questions. Other features of the book include tips on verbal and non-verbal communication which, psychological studies show, can influence the outcome of the interview. There are sections on special problems confronting women and older job hunters. In keeping with the spirit of the title, many humorous illustrations and quotations help the job hunter realize that, after all, a single interview is not a life-or-death situation but just one move in a game where practicing the right strategies can eventually lead to a win!

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