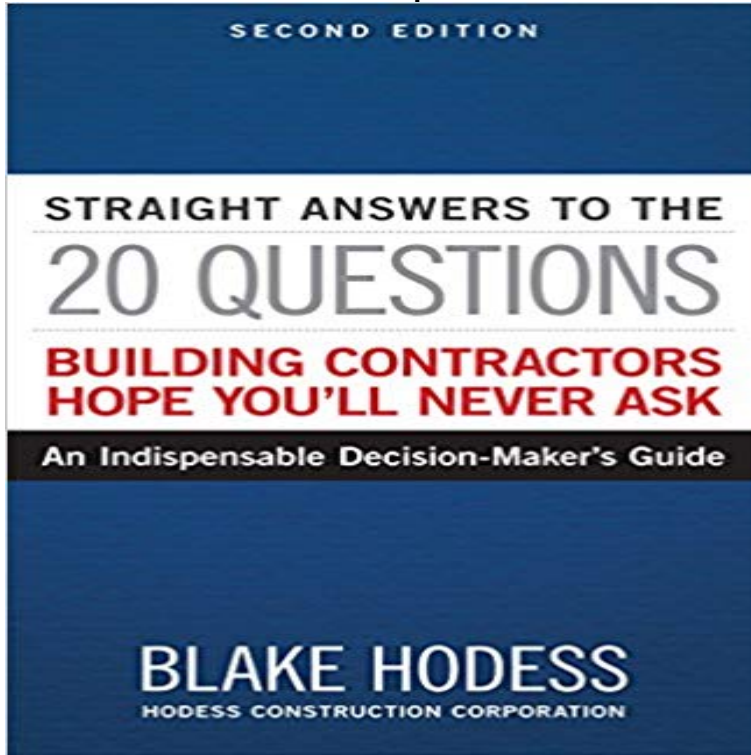


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Q: Whats the best measure of a construction company? A: A straight answer. But the next question is, how can you make sure youre getting straight answers when youre interviewing contractors for a building project? After all, the selection process is so complicated that its easy for even the most sophisticated, experienced decision-maker to have a blind spot or two. Thats why every decision-maker should have a copy of Straight Answers to the 20 Questions Building Contractors Hope Youll Never Ask by Blake Hodess, President of Hodess Construction Corp. Blake has pooled the wisdom from interviewing dozens of owners to focus on the 20 critical questions that decision-makers should ask, along with some time-tested straight answers to these questions. Straight Answers provides a valuable, insiders guide to the decision-making process. It serves as a handy, real-world, pre-decision checklist to help you avoid all the headaches and financial woes you can get when you hire the not-quite-right contractor. And it can help ensure that you ask the right questions and get the right answers so you end up with the right contractor for your project.

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