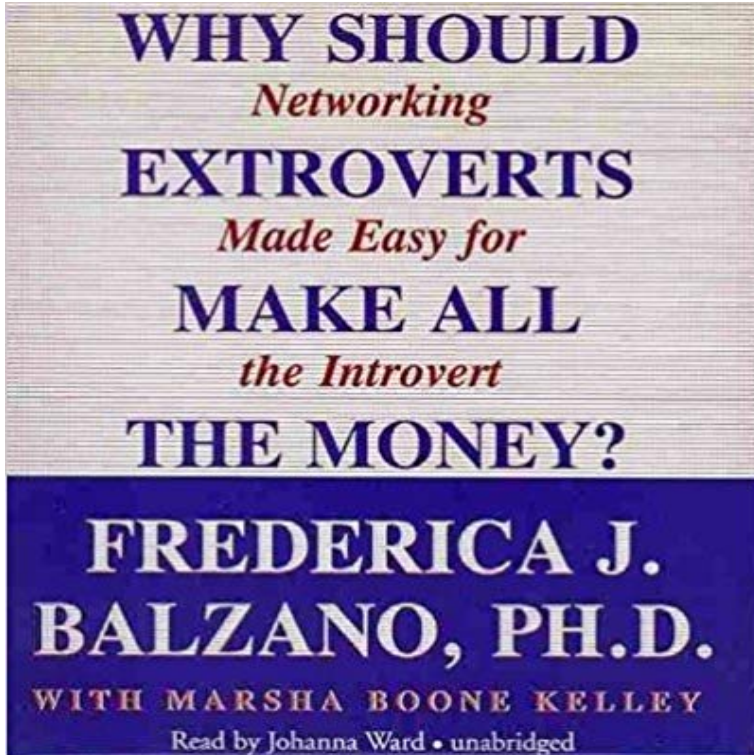


## Why Should Extroverts Make All the Money?: Networking Made Easy for the Introvert



Shy people and introverts generally avoid actively propelling themselves into the public eye. They would much rather work quietly behind the scenes. But is that enough? In our age of increasing workplace competition and relentless self-promotion, some experts assert that it will be the more extroverted personality types, those who speak out at meetings and give charismatic presentations, who will succeed in the business world. But why should extroverts make all the money? If you are an introvert, some of your personality traits may be standing in the way of your success, but it doesn't have to be that way. Dr. Frederica Balzano can show you how to succeed as an introvert.

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